

THE ANTI-FOUNDER

Michael Cochran · Owner / Founder · The Cochran Block, LLC

CONTACT

7452 School Avenue
Dundalk, MD 21222
mcochran@cochranblock.org
cochranblock.org

If I can rebuild your stack in a **single weekend**, I'm going to remake it in Rust under the **Unlicense**. Zero-cloud compiled architecture. Memory-safe by default. Veteran-owned.

CORE COMPETENCIES

- ▶ **Memory-safe compiled architecture (Rust)**
Aligned with CISA Secure-by-Design mandate, EO 14028, NIST SP 800-218.
- ▶ **On-device AI inference**
Local LLM via custom Mixture-of-Experts. No API calls. Air-gap capable.
- ▶ **DevSecOps binary optimization**
48 KB to 51.5 MB release binaries with full SBOM and verifiable provenance.
- ▶ **Hardware-signed AI model integrity (KNOXAI)**
ESP32-eFuse root of trust + 5-gate audit pipeline. Reproducible attestation.
- ▶ **Federal-grade automation, ansible-tier replaced**
Statically-linked Rust binaries. No runtime dependencies. Drop and run.

PAST PERFORMANCE & CREDENTIALS

- ▶ Title 10 Offensive Cyber Operator, ARCYBER 103rd Cyber Mission Team
- ▶ USCYBERCOM J38 JMOC-E co-dev lead, NDAA-directed offensive cyber operations study
- ▶ US Army veteran · MOS 17C Cyber Operations · JCAC Corry Station 2014
- ▶ **31 shipped Rust products · 32 crates published · 60-day production sprint**

ANTI-FOUNDER RECEIPTS

REPLACES		ENGAGED TIME
runsible	vs Ansible (Red Hat / IBM)	6 hrs
r8r	vs n8n (Series B, \$60M raised)	12 hrs
kova	vs LangChain / agentic frameworks	ongoing
rogue-repo SaaS	vs Stripe Issuing / payment-engine	weekend
exopack	vs Cypress / visual-regression SaaS	weekend

Hours from git commit clusters (≤30 min = continuous, >30 min gap = new session credited at 30 min). Reproducible from public history at github.com/cochranblock.

Differentiator: Service-disabled veteran with operational ARCYBER background, building the capability he previously deployed on active duty. *Capital efficient: \$364 / 60-day sprint.* Federal-friendly per-contract Unlicense flip on government systems with retained commercial IP.

REGISTRATIONS

SAM.gov	Active
CAGE Code	1CQ66
UEI	W7X3HAQL9CF9
EIN	41-3835237
MD CSB (Certified Small Business)	Approved
MD eMMA Vendor	SUP1095449
SDVOSB (VetCert / SBA)	Final Review
GSA Schedule	Not Yet Applied

NAICS CODES

541512 Computer Systems Design	541511 Custom Programming
541519 Other Computer Services	518210 Computing Infrastructure
541330 Engineering Services	541690 Technical Consulting

CONTRACT VEHICLES & SET-ASIDES

- ▶ SDVOSB sole-source eligible up to \$4M (FAR 19.1406) once approved
- ▶ Small business sub-contractor under prime FAR 19.702 plans
- ▶ Authorized for State of Maryland procurement
- ▶ SBIR / STTR Phase I, Direct-to-Phase-II eligible
- ▶ OTA / DIU / SOFWERX rapid-prototype vehicles
- ▶ SOCOM scout card portal: AI Edge submission active (TRL 5)

CUSTOMER TARGETS

- ▶ ARCYBER, USCYBERCOM, INSCOM, JFHQ-DODIN cyber programs
- ▶ SOCOM AI Edge / disconnected-environment capability
- ▶ Banking and fintech AI assurance (SR 11-7, OCC 2026-13)
- ▶ Healthtech AI integrity & on-device PHI inference (HIPAA-aligned, FDA SaMD prep, HHS AI guidance)
- ▶ Defense prime sub-contractor: GDIT, CACI, Leidos, ManTech, Peraton

▶ VERIFIABLE RECEIPTS

Public Rust repositories	31
crates.io publications (gotemcoach)	32
Lines of Rust shipped (net)	144,272
Total spend, 60-day sprint	\$364
Live production domains	3
License posture	Unlicense
Audit at	github.com/cochranblock